## GOLDENRACE THE BRAND LEADER IN VIRTUAL SPORTS



# 01. WHY VIRTUAL SPORTS? 02. ABOUT GOLDENRACE 03. TOP GAMES 04. OMNI CHANNEL SOLUTION





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## WHY VIRTUAL SPORTS? WHERE THE EXCITEMENT OF SPORTS ACTION AND GAMING MEET... EVERY MINUTE

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#### WHY VIRTUAL SPORTS? WHAT IS VIRTUAL SPORTS?

- Recreates popular sporting events using video or live render of 3D graphics.
- Players play like they normally do in regular sports betting. Zero learning curve.
- Computer generated results: secure and reliable.
- Play at any moment of the day and complete bets within seconds.





#### WHY VIRTUAL BETTING? VIRTUAL SPORTS ADVANTAGE

- A new game at whatever interval you choose.
- Same play opportunities as in regular sports betting.
- Trusted by players: No fixes or scams.
- Flexible formats, configurable to meet any business goals
- Raising popularity and adoption rates, specially among a new and younger player segment ( <35 years ).</li>





### WHY VIRTUAL BETTING? SUCCESS CASE: ITALY

#### VIRTUAL VS TRADITIONAL BETTING

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#### WHY VIRTUAL SPORTS? ITALY 2018: VIRTUAL SPORTS TURNOVER

Operator (RETAIL+ONLINE)	Tυ
GOLDBET	€ 610.0
SNAI-COGETECH	€ 290.3
EUROBET	€ 234.6
SISAL	€ 208.54
LOTTO	€ 107.20
INTRALOT/GAMENET	€ 68.3
PLANET WIN	€ 21.19
BET365	€ 7.7
WILLIAM HILL	
PADDY-BETFAIR	
BWIN PARTY	
TOTAL	1.548.035

JLUOVEL 071.727 319.068 505.218 46.008 03.609 341.453 98.586 750.129 5.798 €



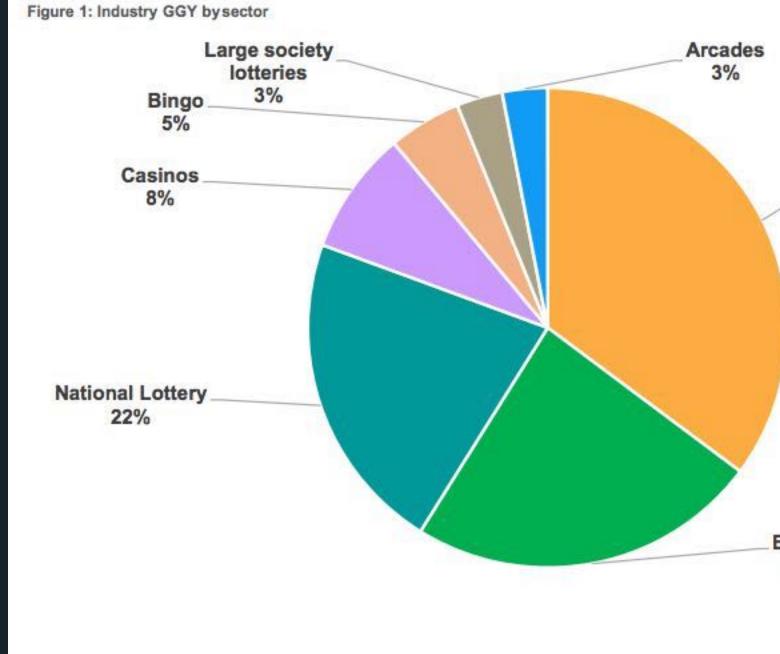
#### Source: AAMS 2018

Autonomous Administration of State Monopolies



#### WHY VIRTUAL SPORTS? VIRTUALS ONLINE IN THE UK

#### UKGC REPORT OCT. 2016 - SEPT. 2017



<sup>+</sup> GGY equivalent for the National Lottery and large society lotteries is total proceeds minus total prizes.

VIRTUAL BETTING SOLUTIONS GOLDENRACE.COM Remote casino, betting and bingo 35%

Betting 24%

VIRTUALS TOTAL REVENUE £40M > REAL TENNIS

VIRTUALS ONLINE SHARE





## **ABOUT GOLDENRACE** THE BRAND LEADER IN VIRTUAL SPORTS

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ABOUT GOLDENRACE KEYFACTS

> **GLOBAL LEADER** in pre-recorded video sports play

**GLOBAL LEADER** in virtual football league play

AFRICAN MARKET LEADER in virtual football league play

#### AFRICAN MARKET LEADER

in mobile virtual play

*ITALY MARKET LEADER* in virtual football league play

VIRTUAL BETTING SOLUTIONS GOLDENRACE.COM

## 15 years

delivering innovative games and betting solutions

## ~15M tickets/day

processed in our servers every single day

## 40K shops

running Goldenrace software 24/7

## **300** + sites

powered by Goldenrace online solution



More than 4 billions in annual betting volume



#### ABOUT GOLDENRACE THE GOLDENRACE ADVANTAGE



Cost



Licensed



Top Games











Quick Integration



Jackpots



## **ABOUT GOLDENRACE 100% IN-HOUSE DEVELOPMENT**

#### **PROPRIETARY TECHNOLOGY AND TOOLS**

Game engine Event logic and odds VFX's 3D graphics and rendering Motion capture Real action filming



We provide unparalleled customisation options; Our partners benefit from exclusive content, features and functionality in virtually any aspect of our platform.

#### TEAM EXPERTISE IN ALL FRONTS

Backend developers Front-End developers Odds makers Video game industry professionals TV and film industry VFX's professionals Business analysts IT, scalability and security Quality Assurance





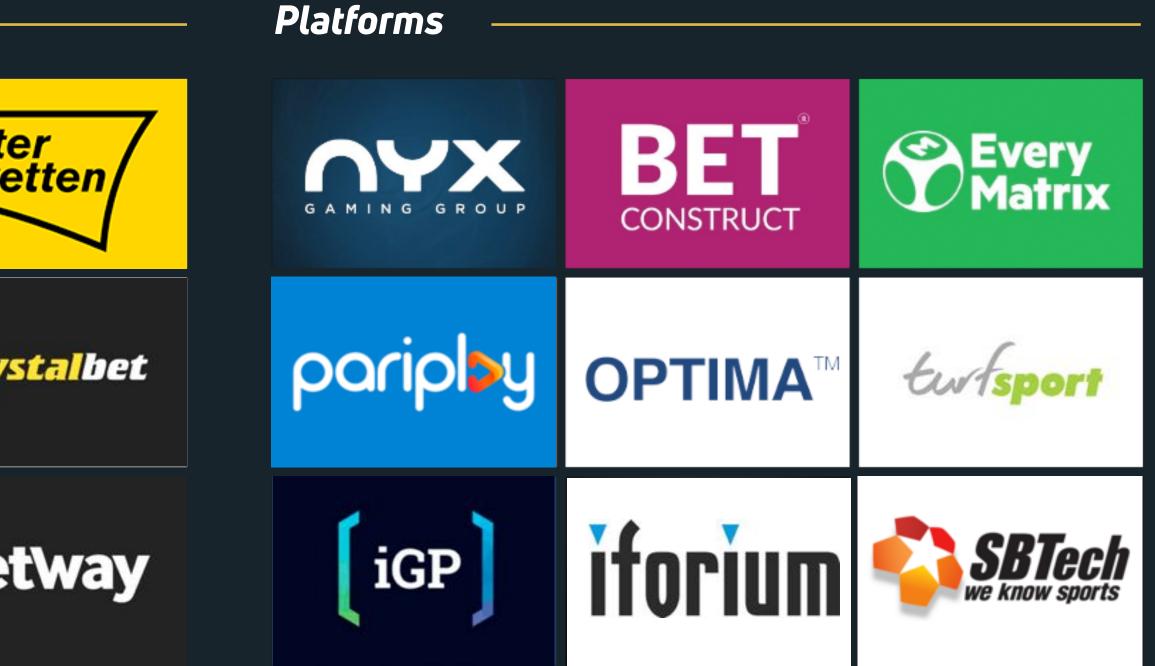


#### Our licensees include online brand leaders worldwide that seek to expand their content offer and maximize revenue streams

Operators (250+)

<b>Gold Bet</b>	FAVET	PARI MATCH	inte we
<b>bef9</b> Reward for Passion!	NARABETS The home of sports betting	<b> luckia</b>	Crys
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## **GOLDENRACE SUCCESS CASE** PARTNERSHIPS





# GOLDENRACE SUCCESS CASE

JURISDICTION	ΤΥΡΕ	ISSUED BY / ITL	MODE
ITALY	Certification	AAMS / Sogei	Landbased / Remote
MALTA	License	MGA / GLI	Remote
UK	License	UKGC / NMI	Remote
CROATIA	Certification	SIQ / GLI	Landbased / Remote
ROMANIA	License	ONJN	Landbased / Remote
SLOVAKIA	Certification	TSU	Landbased
<b>SPAIN</b> Final process	Certification	DGOJ / GLI	Remote
COLOMBIA	Certification	COLJUEGOS / GLI	Landbased
PHILIPPINES	License	PAGCOR / GLI	Landbased
<b>NEW JERSEY</b> In process	License	NJDGE	Remote
<b>Denmark</b> In process	License	-	Landbased

Cert. non-juridictional: RNG and Math. library - GLI





### ABOUT GOLDENRACE AWARD WINNING GAMES



#### **WINNER 2016**

**BEST "NEW VIRTUAL** SPORT PRODUCT"



#### **WINNER 2017**

BEST "VIRTUAL FOOTBALL PRODUCT"





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#### **WINNER 2018**

BEST "VIRTUAL FOOTBALL PRODUCT"



#### **WINNER 2019**

BEST "VIRTUAL SPORTS PRODUCT"



#### **WINNER 2019**

LEADER OF THE YEAR: MARTIN WACHTER

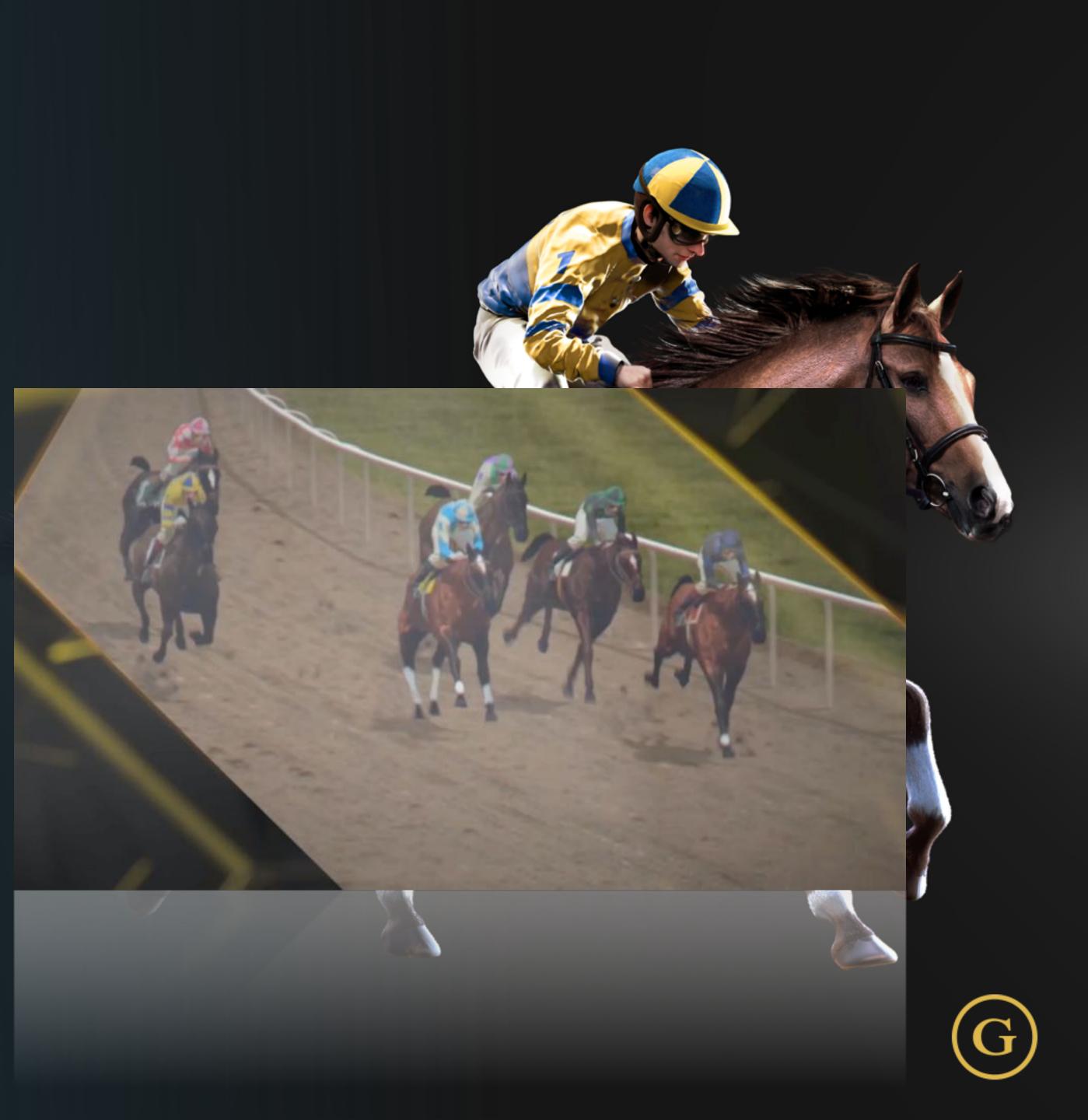




#### TOP GAMES 3D HORSE RACING & TROTTING

#### THE BEST HORSE RACING SIMULATION

- LIVE RENDERED
- DIGITAL 3D ACTION
- NEXT LEVEL CUSTOMISATION
- PLACE YOUR ADS OR BRAND ON THE TRACK
- PROFESSIONAL VOICE-OVERS
- V-COMBINATIONS: PLAY ON 4 TO 7 SIMULTANEOUS RACES
- ► THE ULTIMATE 3D RACE EXPERIENCE









#### TOP GAMES HD FIGHTING

#### **UNDISPUTED HEAVYWEIGHT CHAMPION OF VIRTUAL SPORTS**

- MMA WORLD CHAMPIONS FILMED IN REAL ACTION
- DIGITAL 3D FANTASY ARENAS
- ► 5 ROUNDS COMBATS
- REAL ODDS FROM PRO ODD MAKERS
- ► REAL VOICE-OVER
- NEXT LEVEL CUSTOMISATION AND BRANDING
- +70 PLAY OPTIONS



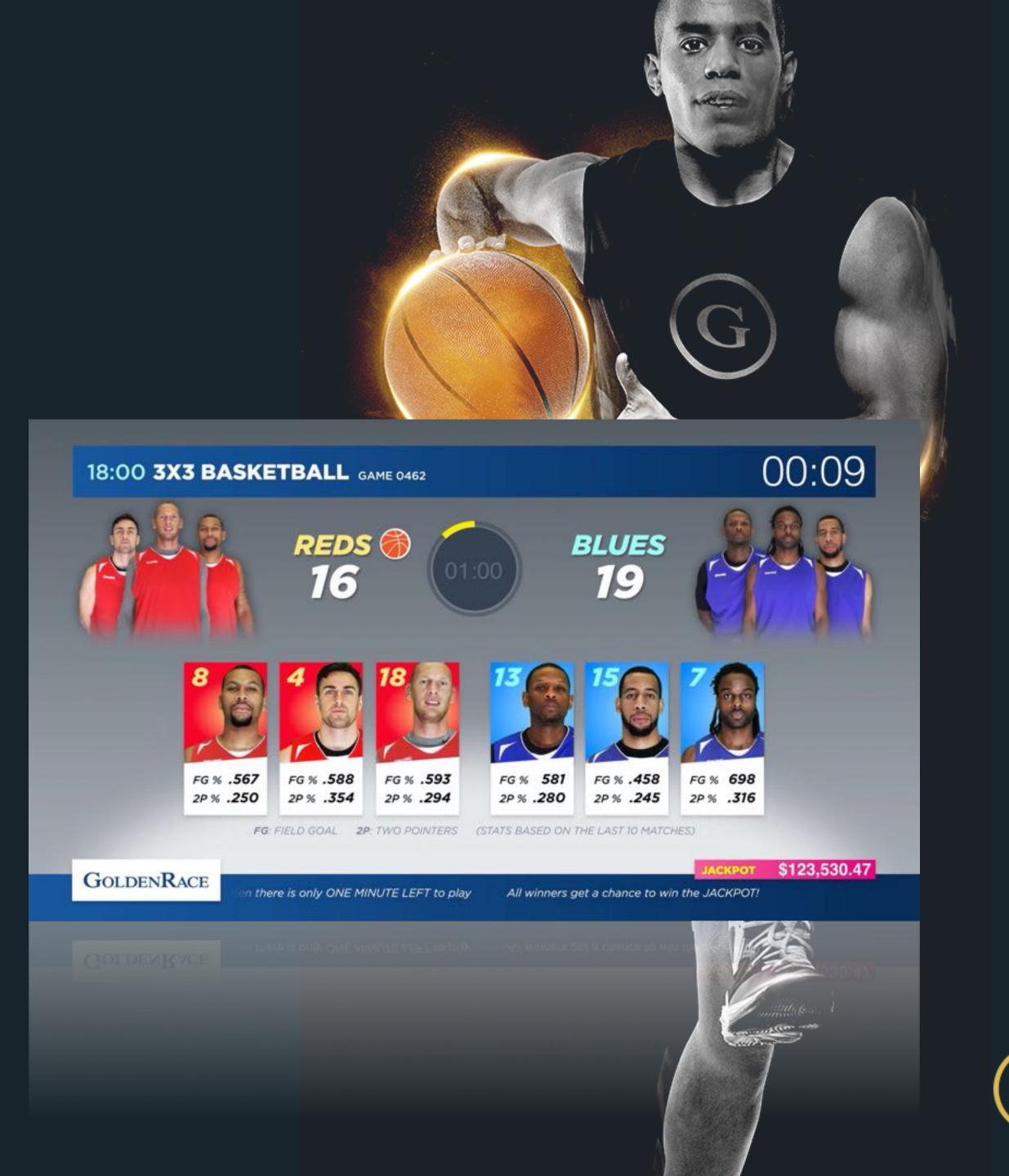




## TOP GAMES **3X3 BASKETBALL**

60 SECONDS LEFT IN THE GAME, EVERYTHING CAN HAPPEN...

- HD REAL ACTION MOVES
- EUROPEAN AND USA PRO PLAYERS
- A NEW PLAY SITUATION WITH EACH STARTING SCOREBOARD
- REAL VOICE-OVER
- ► IN-GAME BRANDING
- REAL ODDS FROM IN-HOUSE BOOKMAKERS

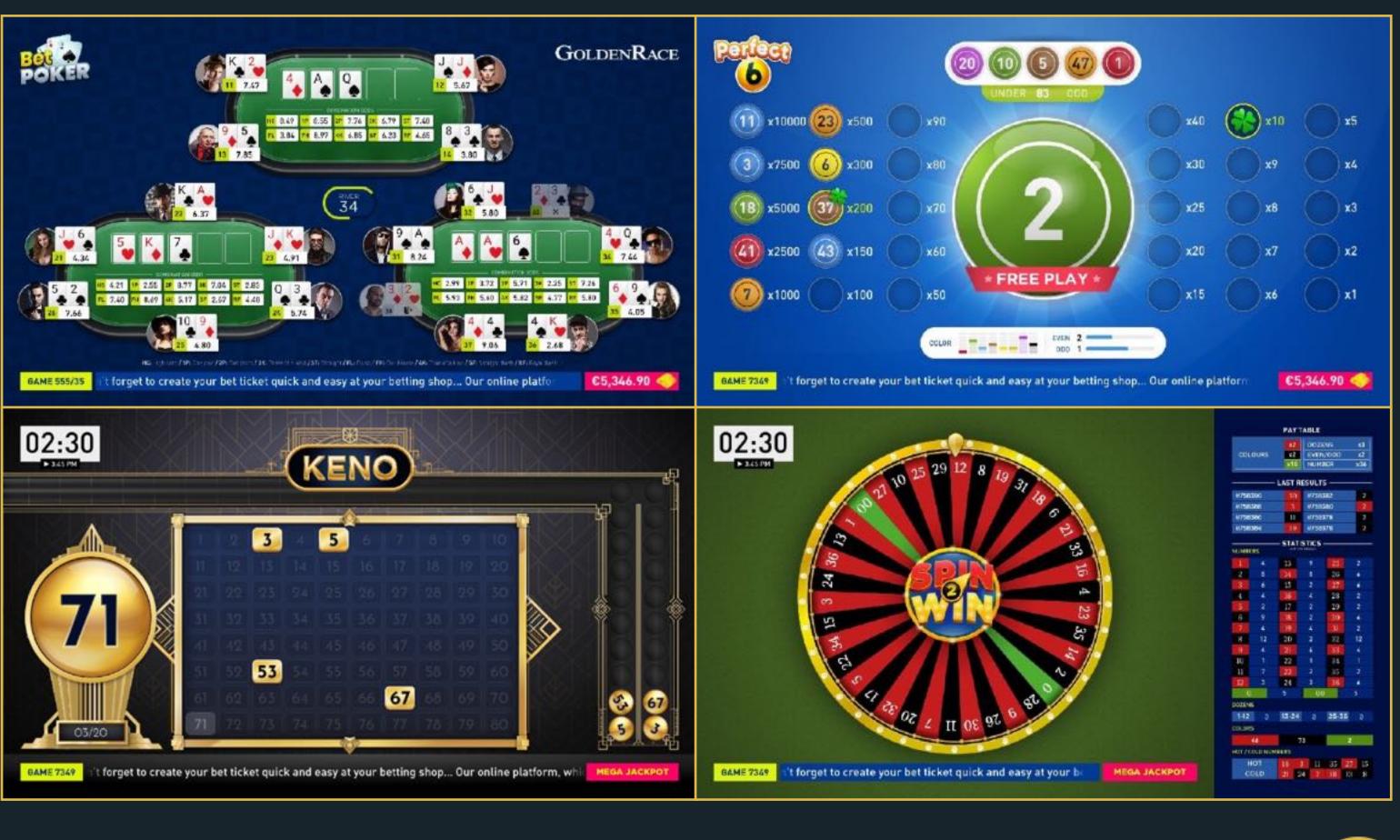




## TOP GAMES CASINO AND NUMBERS

POPULAR GAMES THAT CAN BE PLAYED SIMPLY AND QUICKLY!

Bet poker Perfect 6 Keno Keno Deluxe Spin 2 Win Spin 2 Win Royale



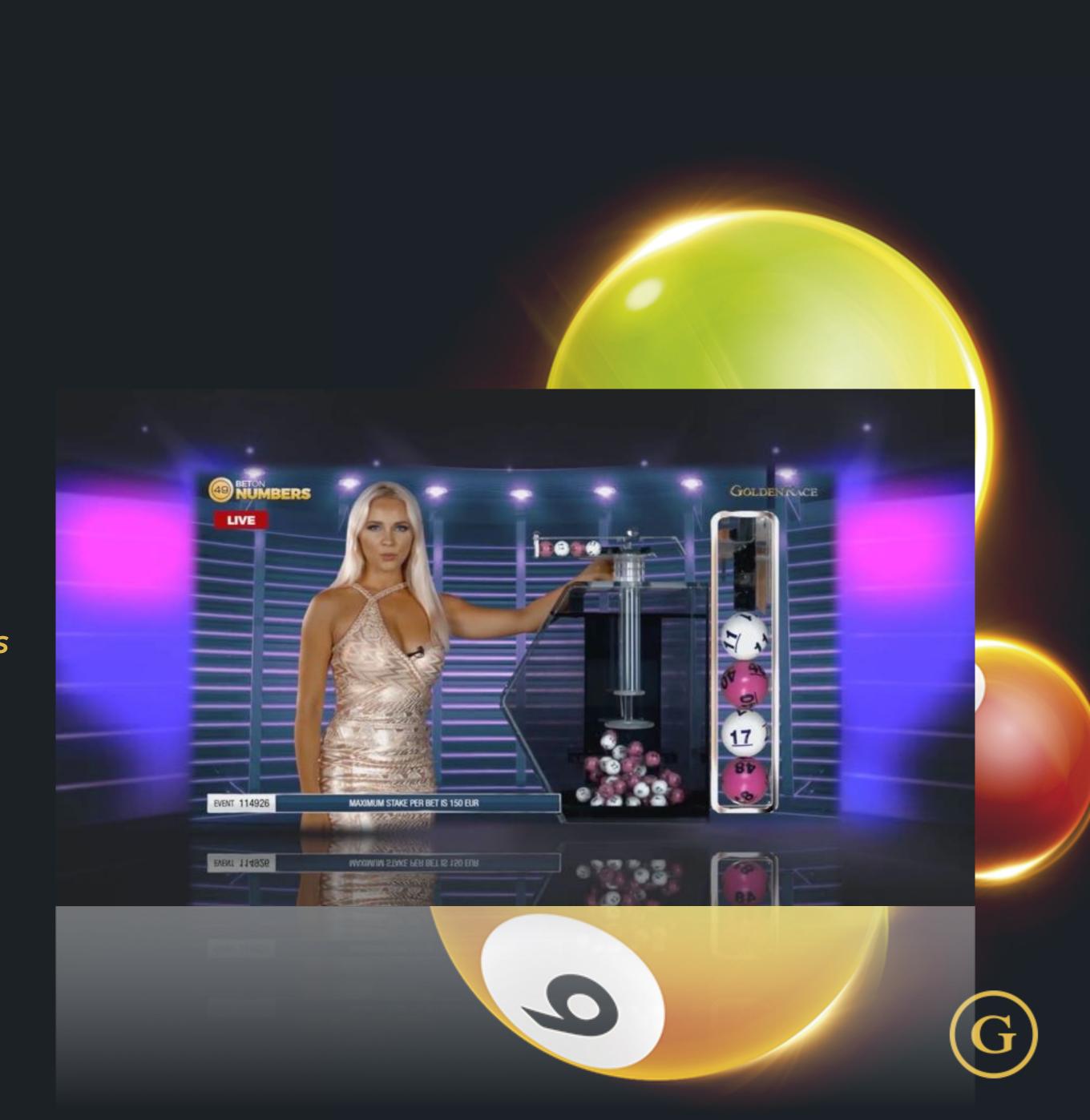


#### TOP GAMES HDLIVE GAMES

#### DRAWS STREAMED LIVE EVERY FEW MINUTES, 24/7

- VERIFIABLE LIVE STATUS
- 24/7 GLOBAL TIME ZONE COVERAGE
- LOTTERY, KENO, CASINO, POKER, DICE...
- MANY DIFFERENT BETTING OPPORTUNITIES
- ALL PLATFORMS: RETAIL, DESKTOP AND MOBILE

Super 7 Super 5 Mega 6 Mega 7 Spin 2 Wheels Bet Poker Casino War



#### TOP GAMES VIRTUALLY LIVE GAMES

#### LOTTERY AND CASINO STYLE GAMES

- INSTANT DRAW FOR THE MOST ACTIVE PLAYERS
- TEST YOUR LUCK AT ANY MOMENT OF THE DAY
- PRE-RECORDED CASINO CLASSICS
- FEATURING REAL DEALERS
- BREATH-TAKING SETS

Mega 6 Mega 7 Super 7 Lucky Colour Baccarat Roulette The Fortune Wheel Blackjack







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# COMING SOON!

HD TENNIS | AMERICAN FOOTBALL | 3D MOTOR RACING



## TOP GAMES VIRTUAL SPORTS PLAY MODES

#### **SCHEDULED**

#### A play experience shared with many others



- Game events are launched according to a set daily schedule
- Schedule can be configured separately for each game and unit
- All platforms

#### **ON-DEMAND**

#### Instant reward for players who do not want to wait



- The game is launched upon player request
- A unique simulation and result is created on every run
- For online, mobile and terminals





## **SCREENSHOTS** RETAIL GAMES FOR VBOX / SATELLITE / TERMINAL

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FOOTBALL: Spain Liga W35

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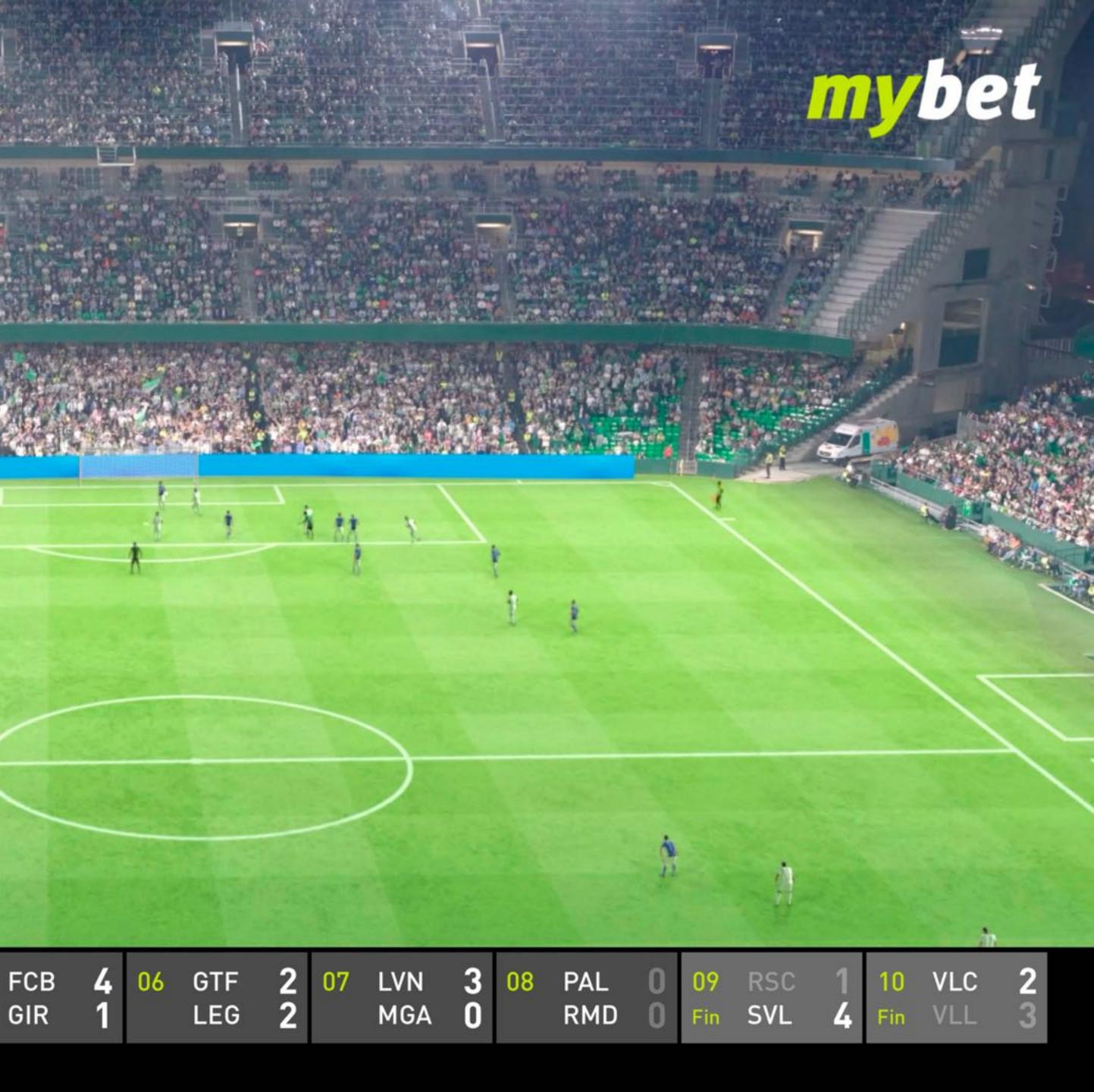
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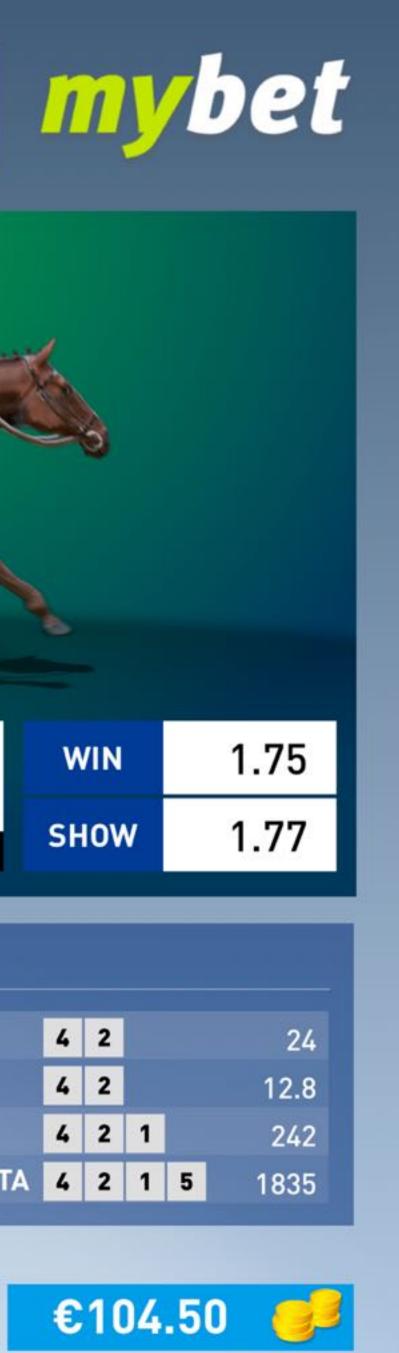
## 02:30 KYOTO DOWNS

► 3:45 PM

**GAME 4198** 

∙ن	RACK CONDITION: 1.77	WIN	SHOW	< Rating >	QUIN	ELLA			
1	Seabiscuit Sorley North	1.24	1.58	83%	MIN	2.22			
2	Seattle Slew Abraham Green	1.75	1.77	51%	ΜΑΧ	18.00			
3	Rocinante Heavy Fermin Haber	1.97	1.89	22%	FΧΔ	АСТА			
4	Alleyway Ricky Bullock	2.03	2.14	73%	MIN	4.53			
5	War Admiral Aubree Allen	2.11	2.45	24%	MAX	15.9			
6	Whirlaway Helga Koolen	2.15	2.75	88%					4.0
7	Wind Breaker Kilian Ozolinsh	2.85	2.81	71%	TRIF	ECTA	2 Seattle Slew Abraham Green	WIN	1.7
8	Hurricane Breath Brad Wallace	3.11	2.89	20%	MIN	65.8	Since Won: 14 Since Showed: 3 (last 120 races)	SHOW	1.7
9	Thunder Gluch Rowan Peterson	3.12	3.01	72%	ΜΑΧ	1374	LAST RESULTS: RACE 4797		
10	Artax Jaxson Jeanes	3.15	3.21	84%	4 ANY	ORDER	4 ALLEYWAY 2.42 1.53 QUINELLA	4 2	
11	Secretariat Veronika Kurucz	4.81	3.35	21%	MIN	2745	2 SEATTLE SLEW 2.15 TRIFECTA	4 2 4 2 1	12 2
12	Bucephalus Andreas Poulin	5.22	3.37	85%	МАХ	4252	1 SEABISCUIT 1.85 SUPERFECTA	4 2 1 5	

n't forget to create your bet ticket quick and easy at your betting shop... Our online platform





3D HORSE RACING: Queen Mary Stadium **GAME 4798** 









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## LET'S TALK!

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